



### Solution Overview

## rdx® QUIKSTOR®

- RDX® QuikStor® internal system kit
- 2 x RDX cartridges
- Intel Server
- Multiple workstations
- Acomba database
- Symantec Backup Exec software
- Software application - MacPlus

“The installation was carried out in no time at all, just three quick steps.”

Jean-Pierre Busschaert  
Les Systèmes CANACOMP Inc.

A multi-national fast food corporation present in more than 100 countries, with more than 37,000 restaurants serves some 69 million customers per day. Its business model relies heavily on the concept of franchising, trusting actual business owners who are integrated into the local economic and social structure. Seventy percent of the restaurants that share the corporation's name are based on this very concept.

By splitting up the roles between the corporation and the franchisees, these restaurants gain a real solution overview sense of autonomy. The corporation reserves the rights to the trademark, ownership of property and construction, and the development of products. On the other hand, the franchise invests in the equipment (kitchen and furniture) and is responsible for running the restaurant, including the hiring and coordination of employees and the financial and operational management of the restaurant.

Mr. Guertin, owner of Restaumac Outaouais Inc., is involved in several franchises. After opening his first restaurant fifteen years ago, his company grew quickly and now includes five restaurants in Quebec, Canada, with more than 270 employees.

The company has 10 workstations that run on Windows and a main Intel server at the headquarters. In addition to the MS Office applications, the company uses an ACOMBA database (for accounting and payroll management) as well as a program that is specifically designed for the management of the franchise restaurants (MacPlus), which also runs on Windows, rather than relying on a software program that is provided for free by the parent company, but only runs on DOS.

“We replaced tape drives with Overland-Tandberg’s RDX QuikStor, a reliable, durable and portable solution, perfectly adapted for our small and medium-size business customers.

Overland-Tandberg’s RDX QuikStor combines the very best tape and disk technology: ease of use, durability, low cost, high transfer rates and direct access to files, as well as scalability of the capacities available on the hard drive.”

Jean-Pierre Busschaert  
Les Systèmes CANACOMP Inc.



RDX QuikStor from Overland-Tandberg is a removable disk storage system that provides robust, reliable and convenient data storage for backup, archiving and data exchange for small and medium enterprises.

## Challenge

Given its size and sector of activity, the company has a relatively reasonable volume of data to manage (100GB). However, the company is subject to strict compliance regulations regarding the tracking of sales. In fact, the Ministry of Revenue of the province of Quebec requires that information pertaining to all products sold and recorded in cash be kept on file for a period of seven years.

In order to meet this requirement, Mr. Guertin needed a new backup and archive system that was not only simple and affordable, but above all durable and reliable. He needed to replace his older tape-based archive system, which had proven to be rather unreliable and often prone to break down.

As in many small and medium-sized businesses, the company does not have in-house IT capacity or resources. It is the franchise itself that takes care of everything to do with the IT system, with the support of its IT partner, Les Systèmes Canacomp Inc., which provides guidance concerning the choice of material as well as technical and user support.

## Choice and rollout of the backup solution

Les Systèmes Canacomp Inc., specialized in IT services for small and medium-sized businesses, recommended Overland-Tandberg’s RDX QuikStor.

Mr. Guertin was won over by this solution. The installation was carried out in no time at all, just three quick steps: uninstall the old device, unpack the new device and set it in place, and wait a few hours for Les Systèmes Canacomp Inc. to program the system.

## Advantages

Now “complete” backups of the main server are automatically carried out every night and the backup time has been reduced to only two hours, compared to the six hours it used to take with the old system of backing everything up onto a tape. The majority of the data that is backed up is related to the software program (MacPlus). This software program, designed by Les Systèmes Canacomp Inc. to help the franchisees manage all operations of the restaurant, makes it possible to automatically forward the sales figures recorded on the cash registers every night, and to produce reports immediately or as needed. With just a click of the mouse, even the data from the employee time cards can be extracted and exported to an employee management program or service.

For increased security in the event of a fire, Mr. Guertin uses two cartridges every day, one of which remains in the drive at the office, while the other is kept at his house. Mr. Guertin believes he will have plenty of room for at least one or two years of storage capacity. If needed, he can buy a cartridge with a higher capacity, which is compatible and readable by the same drive.



Sales and support for Overland-Tandberg products and solutions are available in over 100 countries. Contact us today at [salesmea@overlandtandberg.com](mailto:salesmea@overlandtandberg.com). Visit [OverlandTandberg.com](http://OverlandTandberg.com).