

EMEA Reseller Promotion

In Tape We Trust NEO[®]xl 40 Promotion

Wherever your enterprise data takes you, NEO LTO solutions let you keep pace — for today's requirements and tomorrow's digital opportunities.



Get special discounts when you sell a NEOxl 40 with an OverlandCare Gold Warranty



NEOxl 40 + 1 Drive SKU*	25% off
• LTO-7, LTO-8	
• Gold Warranty, 3Yr. Uplift**	15% off

*To be eligible for the discount the purchase must include a NEOxl 40 Tape Library and a Gold Warranty.

**Limit 1 OverlandCare coverage (3 Year) Uplift per each Library. OverlandCare Extensions can be added at list price. OverlandCare Gold applies to Standard Zone 1. Outside standard Zone 1, additional service location charges may apply.

Promotion Code: MC-37813

Eligible P/N

NEOxl 40 Tape Library

OV-NEOxl40A7S	NEOxl 40 3u/40-slot base/1-drive/LTO7 SAS
OV-NEOxl40A7F	NEOxl 40 3u/40-slot base/1-drive/LTO7 dual-port FC
OV-NEOxl40A8S	NEOxl 40 3u/40-slot base/1-drive/LTO8 SAS
OV-NEOxl40A8F	NEOxl 40 3u/40-slot base/1-drive/LTO8 dual-port FC

OverlandCare Warranty

EW-XL40GLD3UP	OverlandCare Gold Warranty 3 Yr. Uplift, NEOxl 40 Base
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Customer Benefits

- LTO Tape is the standard for regulatory compliance and data archiving
- As removable media, tape is that last line of defense for data protection
- Enables business continuity in case of disaster, human error, cybercrime, or ransomware
- Optimize I/O workloads by offloading recent backups from disk to tape (nearline storage)
- Lowest overall cost for persistent, long-term data storage
- Maximum capacity (LTO-7):
NEOxl 40 – 3u: Native: 240TB; Compressed: 600TB*
- Maximum capacity (LTO-8):
NEOxl 40 – 3u: Native: 480TB; Compressed: 1.2PB*

*assumes 2.5:1 compression

For more information contact:

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**Act now...these incredible savings
are only available until
September 30, 2021**

Terms & Conditions

1. In case of any dispute in respect to this incentive promotion, the decision of Overland-Tandberg shall be final and binding.
2. Overland-Tandberg reserves the right to amend or cancel this incentive promotion at any time without notice.
3. No cash alternatives will be offered.
4. Overland-Tandberg reserves the right to disqualify any partner from the promotion for any reason.
5. The promotion is valid for all resellers that purchase from an authorized Overland-Tandberg distributor and register a deal for this project.
6. Participation in the promotion is deemed to be acceptance of these Terms and Conditions as well as other Terms and Conditions associated with the promotional items.
7. All promotional opportunities may be taken advantage of via a Meet Comp.
8. Qualifying purchase orders must be received September 30, 2021. Promotional discounts are subject to availability.



Sales and support for Overland-Tandberg products and solutions are available in over 90 countries. Contact us today at salesEMEA@overlandtandberg.com. Visit OverlandTandberg.com.