

2023 Q2 EMEA Reseller Promotion

# NEO<sup>®</sup>s T24 15% Rebate Promotion

Limited time only (May 1 to June 30, 2023)

Buy a NEOs T24 and OverlandCare Gold Warranty and receive 15% off



### Your Benefits

- LTO Tape is the ultimate solution for a final layer in data protection and archive.
- NEOs T24 delivers amazing capabilities in a compact form factor (2U)
- Easily remove/replace tape drives to provide effortless upgrades to next-generation tape drive technologies to your customers

### Your Customer's Benefits

- **Low Cost** – Affordably backup or archive up to 720TB of data (compressed)
- **Easy** – Effortlessly manage backup and archive processes from anywhere in the world
- **Flexible** – Add tape drives as needed for increased performance and enhanced efficiency
- **Secure** – offline (air-gap) storage protects against cybercrime, ransomware, human error, and disaster

PART NO	DESCRIPTION
OV-NEO2u63Y	NEOs T24 2u/24-slot/1-LTO6 SAS <b>OR</b>
OV-NEO2uF73Y	NEOs T24 2u/24-slot/LTO7 FC
EW-24GLD3UP	OverlandCare Gold Warranty Coverage, 3 year uplift, NEOs T24

### Promotion Codes:

**MC-41668 (LTO-6 SAS)**

**MC-41669 (LTO-7 FC)**

Datasheet: [NEOs T24](#)

OverlandCare Gold Warranty: 7x24 telephone support. Next business day on-site service (CRUs & FRUs). Onsite service and support with coverage five (5) days a week, nine (9) hours a day, with next business day on-site service response time

**For more information contact:**  
[salesemea@overlandtandberg.com](mailto:salesemea@overlandtandberg.com)

### Terms & Conditions

1. In case of any dispute in respect to this incentive promotion, the decision of Overland-Tandberg shall be final and binding. 2. Overland-Tandberg reserves the right to amend or cancel this incentive promotion at any time without notice. 3. No cash alternatives will be offered. 4. Overland-Tandberg reserves the right to disqualify any partner from the promotion for any reason. 5. The promotion is valid for all resellers that purchase from an authorized Overland-Tandberg distributor. 6. The NEOT24 promotion with LTO-7 FC is limited to 2 orders per reseller, LTO-6 SAS while supply last. 7. Participation in the promotion is deemed to be acceptance of these Terms and Conditions as well as other Terms and Conditions associated with the promotional items. 8. All promotional opportunities may be taken advantage of via a Meet Comp. 9. Qualifying purchase orders must be received by June 30, 2023. 10. Promotional discounts are subject to availability.



Sales and support for Overland-Tandberg products and solutions are available in over 100 countries. Contact us today at [salesemea@overlandtandberg.com](mailto:salesemea@overlandtandberg.com). Visit [OverlandTandberg.com](http://OverlandTandberg.com).

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