

PLACEHOLDER – BRAZIL



AMERICAS Reseller Promotion

In Tape We Trust: NEO[®]xl 40 Promotion

Wherever your enterprise data takes you, NEO LTO solutions let you keep pace — for today's requirements and tomorrow's digital opportunities.



Get special discounts when you sell a NEO XL40 with an OverlandCare Silver Warranty

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| NEOxl 40 + 1 Drive SKU* <ul style="list-style-type: none">LTO-7 or LTO-8 | 25% off |
| <ul style="list-style-type: none">OverlandCare – Silver 3yr Uplift** | 15% off |

*To be eligible for the discount the purchase must include a NEO xl40 Tape Library, and a Silver Warranty selection.

**Limit 1 OverlandCare coverage (3 Year) Uplift per each Library. OverlandCare Extensions can be added at list price. OverlandCare Silver applies to Standard Zone 1. Outside standard Zone 1, additional service location charges may apply.

Customer Benefits

- LTO Tape is the industry standard for regulatory compliance and data archiving
- As removable media, tape is that last line of defense for data protection
- Enables business continuity in case of disaster, human error, cybercrime, or ransomware

Optimize I/O workloads by offloading