

AMERICAS Reseller Promotion

# In Tape We Trust NEO<sup>®</sup>s T24 Promotion

For SMBs, the NEO LTO Ultrium compact tape libraries are 'right-sized' to meet today's data requirements and tomorrow's digital opportunities.



Get special discounts when you sell a  
NEOs T24 together with LTO Media and  
OverlandCare Silver Warranty

<b>NEOs T24 Tape Library*</b> • LTO-6, LTO-7 or LTO-8	<b>10% off</b>
<b>LTO Media (5-pack min)**</b> • LTO-6, LTO-7 or LTO-8	<b>10% off</b>
<b>OverlandCare – Silver (1 or 3 year) Uplift***</b>	<b>15% off</b>

\*To be eligible for the discount the purchase must include a NEOs Tape Library, LTO Media, and a Silver Warranty selection.

\*\*Only LTO-6, LTO-7 and LTO-8 media are eligible. Must purchase 5-pack minimum.

\*\*\*Limit 1 OverlandCare coverage (1 or 3 Year) Uplift per each Library. OverlandCare Extensions can be added at list price. OverlandCare Silver applies to Standard Zone 1. Outside standard Zone 1, additional service location charges may apply.

Promotion Code: (MC-36153)

**Eligible Part Numbers:**

**NEOs T24**

- OV-NEOsT246SA NEOs T24 2u/24-slot/1-LTO6 SAS
- OV-NEOsT246FC NEOs T24 2u/24-slot/1-LTO6 FC
- OV-NEOsT247SA NEOs T24 2u/24-slot/1-LTO7 SAS
- OV-NEOsT247FC NEOs T24 2u/24-slot/1-LTO7 FC
- OV-NEOsT248SA NEOsT24 2u/24-slot/1-LTO8 SAS
- OV-NEOsT248FC NEOsT24 2u/24-slot/1-LTO8 FC

**LTO Ultrium Media – un-labeled with case (5 pc, min)**

- 434021 LTO-6 Data Cartridge, 2.5/6.25TB
- 434131 LTO-7 Data Cartridge, 6.0/15.0TB
- 434132 LTO-8 Data Cartridge, 12.0/30.0TB

**NEOs T24 – Silver Warranty Coverage - Uplift**

- EW-24SLVR1UP OverlandCare Silver, 1Yr uplift
- EW-24SLVR3UP OverlandCare Silver, 3Yr uplift

**Terms & Conditions**

1. In case of any dispute in respect to this incentive promotion, the decision of Overland-Tandberg shall be final and binding.
2. Overland-Tandberg reserves the right to amend or cancel this incentive promotion at any time without notice.
3. No cash alternatives will be offered.
4. Overland-Tandberg reserves the right to disqualify any partner from the promotion for any reason.
5. The reseller and distributor must be a registered Overland-Tandberg partner and have a valid Partner Portal Login.
6. The promotion is valid for all resellers that purchase from an authorized Overland Storage, Tandberg Data or Overland-Tandberg distributor.
7. Participation in the promotion is deemed to be acceptance of these Terms and Conditions as well as other Terms and Conditions associated with the promotional items.
8. All promotional opportunities may be taken advantage of via a Meet Comp.
9. Qualifying purchase orders must be received by March 31, 2021.
10. All promotional discounts are subject to availability.

**Customer Benefits**

- **Easy** – Effortlessly manage backup and archive processes from anywhere in the world
- **Flexible** – Add tape drives as needed for increased performance and enhanced efficiency
- **Secure** – offline (air-gap) storage protects against cybercrime, ransomware, human error, and other disasters
- **Reliable** – backup, archive, and business continuity all in a compact form-factor
- **Low Cost** – Affordable backup or archive
  - Maximum capacity (LTO-6) : T24 – 2u: Native: 60TB; Compressed: 150TB\*
  - Maximum capacity (LTO-7) : T24 – 2u: Native: 144TB; Compressed: 360TB\*
  - Maximum capacity (LTO-8): T24 – 2u: Native: 288TB; Compressed: 720TB\*

\*assumes 2.5:1 compression

For more information contact:

**1.888.343.7627**

sales@overlandtandberg.com

Act now...these incredible savings are only

available until **March 31, 2021**



Sales and support for Overland-Tandberg products and solutions are available in over 90 countries. Contact us today at [sales@overlandtandberg.com](mailto:sales@overlandtandberg.com). Visit [OverlandTandberg.com](http://OverlandTandberg.com).