

Promo:

## September Reseller Promotions:

**Duration: September 1 – September 30, 2019 or while supplies last.**  
**For Regional Resellers where applicable.**

### Promo: Sell \$200K and earn a Big Screen TV

#### Reseller Sales Reps:

- Each sales rep that sells and delivers on \$200k or more of Overland-Tandberg product from their distributor will receive a Big Screen TV  
 — 65" Samsung 8K LED UHD with HDR (only one per rep)

### Promo: NEOs T24 - Tape Library LTO-8 Media Discount

- NEOs T24:
- Buy a NEOs T24 and you can purchase up to two LTO-8 media 5 packs at **10%** off the distribution price. Meet Comp MC-34028 required.

#### Tape Libraries:

Part No.	Product
OV-NEOsT248SA	NEOsT24 2u/24-slot/1-LTO8 SAS (AMER/APAC Only)
OV-NEOsT248FC	NEOsT24 2u/24-slot/1-LTO8 FC (AMER/APAC Only)
OV-LTO901805	LTO-8 Data Cartridge, 12TB/30TB, pre-labeled, (5-pack; contains 5 pieces)

### Promo: NEOxl 40 - Tape Library LTO-8 Media Discount

- NEOxl 40:
- Buy a NEOxl 40 and you can purchase up to two LTO-8 media 5 packs at **15%** off the distribution price. Meet Comp MC-34030 required

#### Qualifying Tape Libraries and LTO Media:

Part No.	Product
OV-NEOxl40A8S	NEOxl 40 3u/40-slot base/1-drive/LTO-8 SAS
OV-NEOxl40A8F	NEOxl 40 3u/40-slot base/1-drive/LTO-8 dual-port FC
OV-LTO901805	LTO-8 Data Cartridge, 12TB/30TB, pre-labeled, (5-pack; contains 5 pieces)

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## Promo: RDX QuikStor- Buy 3 Cartridges and get a 20% Discount

- RDX QuikStor:**
- Buy three media cartridges (any capacity) and receive a **20%** discount off the distribution price for the 4th media cartridge. Meet Comp MC-34034 required

### Qualifying RDX Media:

Part No.	Product
8541-RDX	Overland-Tandberg RDX 500 GB Cartridge (single)
8586-RDX	Overland-Tandberg RDX 1.0TB Cartridge (single)
8731-RDX	Overland-Tandberg RDX 2TB Cartridge (single)
8807-RDX	Overland-Tandberg RDX 3TB Cartridge (single)
8824-RDX	Overland-Tandberg RDX 4TB Cartridge (single)
8862-RDX	Overland-Tandberg RDX 5TB Cartridge (single)

For more information contact your Distribution Sales Representative or Overland-Tandberg at 1-858-571-5555 or [sales@overlandtandberg.com](mailto:sales@overlandtandberg.com).

**But act now ... available until September 30, 2019!**

#### Terms & Conditions:

- In case of any dispute in respect of this incentive promotion, the decision of Overland-Tandberg shall be final and binding in all respects and no further correspondence will be entered into by Overland Storage / Tandberg Data / Overland-Tandberg. There is no recourse to law.
- Overland-Tandberg reserves the right to amend or cancel this incentive promotion at any time without notice.
- No cash alternatives will be offered.
- Overland-Tandberg reserves the right to disqualify any partner from the promotion for any reason.
- The reseller and distributor must be a registered Overland-Tandberg partner and have a valid Partner Portal login.
- The promotion is valid for all resellers that purchase from an authorized Overland Storage, Tandberg Data or Overland-Tandberg distributor.
- Participation in the promotion is deemed to be acceptance of these Terms and Conditions as well as all other Terms and Conditions associated with the promotional items.
- All promotional opportunities may be taken advantage of via a Meet Comp.
- Qualifying purchases must have been invoiced between September 1, 2019 and September 30, 2019.

Sales and support for Overland-Tandberg products and solutions are available in over 90 countries.  
Contact us today at [sales@overlandtandberg.com](mailto:sales@overlandtandberg.com)

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